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# winning angels

## the 7 fundamentals of early stage investing

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# Winning Angels: The 7 Fundamentals of Early Stage Investing

David Amis

profitable Angels is a practical, hands-on advisor to angel investing, inclusive of tools, strategies and techniques for high-tech, low-tech, and each different type of early-stage investing. Over 50 profitable angels within the US and Europe, together with Mitch Kapur, Esther Dyson, Andrew Filipowski, Audrey MacLean, and Dick Morley, percentage their well-deserved years of experience. a Winning Angels: The 7 Fundamentals of Early Stage Investing few have performed over a hundred bargains each, whereas others reaped rewards on investments in businesses resembling Apple Computer, Amazon.com, RealNetworks, idealab!, StarMedia Network, Kozmo.com, returning on events numerous hundred instances their unique investment. Winning Angels reduces the paintings of angel making an investment right into a science, and opens the doorways to these angels who've restricted experience, whereas augmenting the adventure of professional investors. marketers will profit by means of studying and reflecting at the contents of the publication ahead of they search funding. they're going to achieve entry to the approach of successful angels, and the way top to win them over, in addition to discovering info on easy methods to value, constitution and harvest their deals. David Amis, who has made 15 angel investments, formerly served because the dealing with Director a bet Capital document Ltd, which has matched over three hundred Winning Angels: The 7 Fundamentals of Early Stage Investing marketers with angels. He at present invests separately and during StartUpFund I, the place he serves because the handling Partner. As an entrepreneur, he has raised over \$10m from greater than a hundred person investors. Howard Stevenson, who has revamped eighty angel investments, headed the Entrepreneur administration Unit at Harvard company university for 18 years. he's a number one philosopher within the components of entrepreneurship and angel making an investment and has authored/co-authored six books, his newest is Do Lunch or Be Lunch, and forty three articles.

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