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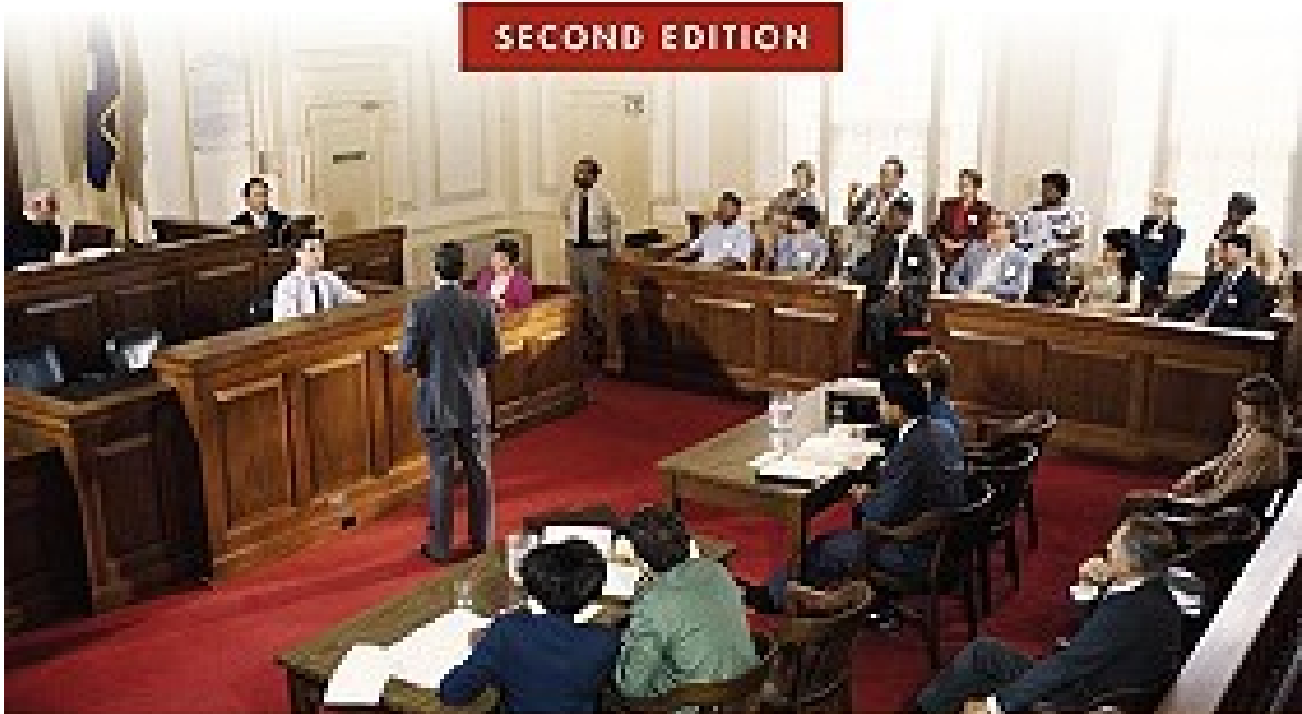
INCLUDES DVD
WITH THE JUST TRIALS
TRIAL WORKSHOP, EXERCISES
AND OTHER DOCUMENTS

Thomas A. Mauet

TRIALS

STRATEGY, SKILLS,
AND THE NEW POWERS OF PERSUASION

SECOND EDITION



Wolters Kluwer

Law & Business

Trials: Strategy, Skills, and the New Powers of Persuasion

Thomas A. Mauet

This lifelike and useful textual content from the very hot chief within the box responds to major alterations in trial concept and practice: - attractiveness of the decisive position of the Trials: Strategy, Skills, and the New Powers of Persuasion jurors' perspective, together with how jurors approach and assessment people, information, and arguments, and the way they succeed in collective decisions- the elevated necessity of an efficient commencing assertion and the way to build and carry establishing statements for optimum strategic value- the recent significance of visuals, with a Trials: Strategy, Skills, and the New Powers of Persuasion whole bankruptcy devoted to this significant section of brand new trials Tom Mauet attracts on his huge event within the school room and the court docket to set a powerful starting place for perform by: - featuring a strategy for constructing a Trials: Strategy, Skills, and the New Powers of Persuasion good trial approach and getting ready for trial- explaining and demonstrating the talents that needs to be built and utilized in trials- sequencing issues so as of the levels of a jury trial- together with a CD-ROM that gives an ordeal notebook, video displays of facts (including interactive ones), and examples of beginning statements, direct examination, and shutting arguments for civil and felony cases- developing a very valuable Teacher's guide

this can be the way you do a cross, folks:Q: Mr. Lacy, you do not just like the defendant, do you?A: i do not care approximately him a technique or another.Q: You used to have a female friend named Marcy Jackson, right?A: Right.Q: yet she's now not your female friend any more, is he?A: No.Q: In fact, she's now the defendant's girlfriend, right?A: That what I hear.Q: And that mad you angry?A: now not really.Q: and because then you have been trying to find the way to come again on the defendant for stealing your girlfriend, is not Trials: Strategy, Skills, and the New Powers of Persuasion that true?A: No.Nailed!! Wait...

Trials Strategy Skills And The New Powers Of Persuasion

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