

THE  
**COMPLETE  
IDIOT'S  
GUIDE**<sup>®</sup> TO

Close more sales—  
without the pressure  
or manipulation

# Closing the Sale

Keith Rosen, MCC

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# **The Complete Idiot's Guide to Closing the Sale (Complete Idiot's Guide to)**

Keith Rosen

choked with real-life examples, case studies, tools, motion steps, and surefire options that supplement listeners' personal abilities. permits listeners to evolve their suggestions to the popular procuring techniques and communicate forms of their customers, leading to a more suitable and extra relaxing method of selling.

## **The Complete Idiot S Guide To Closing The Sale Complete The Complete Idiot's Guide to Closing the Sale (Complete Idiot's Guide to) Idiot S Guide To**

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